

**Southeaster, Inc. - 2021 Approved Budget - Partially Funded**  
**Period Beginning 1/1/2021 and Ending 12/31/2021 - Assessed Monthly**

| <b>Acct Category</b>                 | <b>2020</b>         | <b>2021</b>         |               |
|--------------------------------------|---------------------|---------------------|---------------|
| <b>Income:</b>                       | <b>Approved</b>     | <b>Approved</b>     |               |
| Office Rental                        | 2,400.00            | 2,400.00            | 0.00%         |
| Application Fee                      | 200.00              | 200.00              | 0.00%         |
| Assessment Funds                     | 0.00                | 0.00                | 0.00%         |
| Towel Racks                          | 0.00                | 0.00                | 0.00%         |
| Association Rental Income            | 6,000.00            | 12,000.00           | 50.00%        |
| Late Fees                            | 0.00                | 0.00                | 0.00%         |
| Laundry Income                       | 2,500.00            | 2,500.00            | 0.00%         |
| Maintenance Fee                      | 457,384.00          | 503,581.00          | 9.17%         |
| <b>Total Income:</b>                 | <b>\$468,484.00</b> | <b>\$520,681.00</b> |               |
| <b>Expenses:</b>                     |                     |                     |               |
| <b>Building - Operating Expenses</b> |                     |                     |               |
| Maintenance Uniforms                 | 250.00              | 250.00              | 0.00%         |
| Cable TV                             | 43,500.00           | 48,000.00           | 9.38%         |
| Electric - House & Pool              | 8,200.00            | 8,200.00            | 0.00%         |
| Fire Inspection                      | 800.00              | 800.00              | 0.00%         |
| Maintenance & Repair                 | 12,000.00           | 21,130.00           | 43.21%        |
| Mileage                              | 500.00              | 500.00              | 0.00%         |
| Natural Gas - Laundry                | 600.00              | 600.00              | 0.00%         |
| Natural Gas - Pool                   | 6,955.00            | 6,955.00            | 0.00%         |
| Security for Holiday                 | 1,500.00            | 3,500.00            | 57.14%        |
| Termite Inspections                  | 1,900.00            | 1,900.00            | 0.00%         |
| Unit Pest Control                    | 2,500.00            | 2,500.00            | 0.00%         |
| Water, Sewer & Irrigation            | 32,000.00           | 32,000.00           | 0.00%         |
| <b>Total Building Operating:</b>     | <b>\$110,705.00</b> | <b>\$126,335.00</b> | <b>12.37%</b> |
| <b>Grounds - Operating Expenses</b>  |                     |                     |               |
| Contracted Lawn Service              | 17,040.00           | 19,116.00           | 10.86%        |
| Equip/parts/repair/gas               | 0.00                | 0.00                | 0.00%         |
| Lawn & Shrub Spray                   | 3,600.00            | 3,600.00            | 0.00%         |
| Mulch & Shrubs                       | 2,000.00            | 2,000.00            | 0.00%         |
| Lights & Sign Maintenance            | 1,500.00            | 3,000.00            | 50.00%        |
| Sprinkler Repair/Parts               | 1,000.00            | 1,000.00            | 0.00%         |
| Trash Removal                        | 9,554.00            | 16,000.00           | 40.29%        |
| Courtyard Land/pavers                | 0.00                | 0.00                | 0.00%         |
| Palm Tree & Prune                    | 2,000.00            | 4,000.00            | 50.00%        |
| <b>Total Grounds Operating:</b>      | <b>\$36,694.00</b>  | <b>\$48,716.00</b>  | <b>24.68%</b> |
| <b>Insurance:</b>                    |                     |                     |               |
| Building Property & Casualty         | 34,650.00           | 85,000.00           | 59.24%        |
| Flood                                | 23,100.00           | 27,000.00           | 14.44%        |
| Hurricane/Windstorm                  | 40,000.00           |                     | 0.00%         |
| Workers Comp                         | 2,900.00            | 2,900.00            | 0.00%         |
| <b>Total Insurance:</b>              | <b>100,650.00</b>   | <b>114,900.00</b>   | <b>12.40%</b> |
| <b>Managers C-202:</b>               |                     |                     |               |
| Property Tax                         | 3,645.00            | 4,000.00            | 8.88%         |
| Electricity                          | 480.00              | 1,200.00            | 60.00%        |
| Maint. & Repair                      | 200.00              | 3,000.00            | 93.33%        |
| <b>Total Manager C-202</b>           | <b>4,325.00</b>     | <b>8,200.00</b>     | <b>47.26%</b> |
| <b>Office &amp; Administration:</b>  |                     |                     |               |
| Accounting/Audit Fees                | 5,200.00            | 5,200.00            | 0.00%         |
| Bank Service Charge                  | 0.00                | 0.00                | 0.00%         |
| Licenses/Training                    | 1,500.00            | 1,500.00            | 0.00%         |
| Legal Expenses                       | 500.00              | 500.00              | 0.00%         |

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| Acct Category                          | 2020                | 2021                |               |
|----------------------------------------|---------------------|---------------------|---------------|
| Income:                                | Approved            | Approved            |               |
| Misc. Admin Expenses                   | 500.00              | 1,000.00            | 50.00%        |
| Office Machines                        | 150.00              | 1,000.00            | 85.00%        |
| Phone, Internet, Fax                   | 3,400.00            | 3,400.00            | 0.00%         |
| Supplies,Copies,Postage                | 1,200.00            | 1,200.00            | 0.00%         |
| <b>Total Office &amp; Admin:</b>       | <b>12,450.00</b>    | <b>13,800.00</b>    | <b>9.78%</b>  |
| <b>Payroll Expenses:</b>               |                     |                     |               |
| FUTA                                   | 175.00              | 175.00              | 0.00%         |
| Manager's Gross                        | 57,000.00           | 58,500.00           | 2.56%         |
| Maintenance Gross                      | 45,760.00           | 47,840.00           | 4.35%         |
| SUTA                                   | 275.00              | 275.00              | 0.00%         |
| Medicare                               | 1,330.00            | 1,330.00            | 0.00%         |
| Social Security                        | 4,700.00            | 4,700.00            | 0.00%         |
| Payroll - Other                        | 2,000.00            | 2,000.00            | 0.00%         |
| <b>Total Payroll:</b>                  | <b>111,240.00</b>   | <b>114,820.00</b>   | <b>3.12%</b>  |
| <b>Pool/Deck:</b>                      |                     |                     |               |
| Chemicals                              | 4,000.00            | 4,000.00            | 0.00%         |
| Deck & Furniture                       | 1,500.00            | 1,500.00            | 0.00%         |
| Equipment Repair                       | 3,250.00            | 3,250.00            | 0.00%         |
| <b>Total Pool/Deck:</b>                | <b>8,750.00</b>     | <b>8,750.00</b>     | <b>0.00%</b>  |
| <b>Recreation:</b>                     |                     |                     |               |
| Rec. Room                              | 250.00              | 1,000.00            | 75.00%        |
| Tennis/Shuffle                         | 260.00              | 1,000.00            | 74.00%        |
| <b>Total Recreation:</b>               | <b>510.00</b>       | <b>2,000.00</b>     | <b>74.50%</b> |
| <b>Total Operating Expenses</b>        | <b>\$385,324.00</b> | <b>\$437,521.00</b> |               |
| <b>Reserves:</b>                       | <b>83,160.00</b>    | <b>83,160.00</b>    |               |
| <b>Total Operating &amp; Reserves:</b> | <b>\$468,484.00</b> | <b>\$520,681.00</b> |               |
| <b>Net Surplus (Deficit)</b>           |                     | <b>\$0.00</b>       |               |

| MONTHLY ASSESSMENT |  | Operating | Reserve | Total    |
|--------------------|--|-----------|---------|----------|
| 2020               |  | \$405.00  | \$90.00 | \$495.00 |
| 2021               |  | \$455.00  | \$90.00 | \$545.00 |

**Southeastern Inc.**  
**Reserve Balance Sheet**  
As of September 30, 2020

| Reserve Funds                   | Actual      |          | Monthly |      | Actual % |      | 2019 remaining expenses | Projected    |              | Total Needed | Balance to Fund |           | Years of Life | Full Reserve Funding |          |       | Partial Reserve Funding |          |       |
|---------------------------------|-------------|----------|---------|------|----------|------|-------------------------|--------------|--------------|--------------|-----------------|-----------|---------------|----------------------|----------|-------|-------------------------|----------|-------|
|                                 | 09/30/20    | 2020     | 2020    | 2020 | 2020     | 2020 |                         | 12/31/20     | 12/31/20     |              | to Fund         | to Fund   |               | Annual               | Monthly  | %     | Annual                  | Monthly  | %     |
| Balconies/Corridors Resurfacing | 5,459.89    | 167.35   | 2.41%   | -    | -        | -    | 5,961.94                | 81,338.25    | 75,376.31    | 9            | 8,375.15        | 697.93    | 1.7%          | 1,998.07             | 116.51   | 1.7%  | 1,998.07                | 116.51   | 1.7%  |
| Railings Restorations Allowance | 9,253.04    | 27.91    | 0.40%   | -    | -        | -    | 9,336.77                | 26,445.30    | 17,108.53    | 9            | 1,900.95        | 158.41    | 0.4%          | 317.33               | 26.44    | 0.4%  | 317.33                  | 26.44    | 0.4%  |
| Common Area Interiors Allowance | 4,500.22    | 39.80    | 0.57%   | -    | -        | -    | 4,619.62                | 21,000.00    | 16,380.38    | 9            | 1,820.04        | 151.67    | 0.4%          | 303.82               | 25.32    | 0.4%  | 303.82                  | 25.32    | 0.4%  |
| Ice Machine Replacement         | 1,229.81    | 0.81     | 0.01%   | -    | -        | -    | 1,232.24                | 1,232.24     | 0.00         | 1            | 0.00            | 0.00      | 0.0%          | 0.00                 | 0.00     | 0.0%  | 0.00                    | 0.00     | 0.0%  |
| Paint/Waterproof Buildings      | 70,477.35   | 792.25   | 11.43%  | -    | -        | -    | 72,849.10               | 210,525.00   | 137,675.90   | 3            | 45,891.97       | 3,824.33  | 9.2%          | 7,660.79             | 638.40   | 9.2%  | 7,660.79                | 638.40   | 9.2%  |
| Asphalt Overlay                 | 5,126.21    | 96.54    | 1.39%   | -    | -        | -    | 5,415.83                | 45,151.05    | 39,735.22    | 9            | 4,415.02        | 367.92    | 0.9%          | 737.00               | 61.42    | 0.9%  | 737.00                  | 61.42    | 0.9%  |
| Brick Paved Decking/Walks       | 1,562.45    | 70.46    | 1.02%   | -    | -        | -    | 1,773.83                | 41,950.65    | 40,176.82    | 12           | 3,348.07        | 279.01    | 0.7%          | 558.90               | 46.57    | 0.7%  | 558.90                  | 46.57    | 0.7%  |
| Pool Heater Repair/Replacement  | 1,860.45    | 56.29    | 0.81%   | -    | -        | -    | 2,029.32                | 3,017.70     | 988.38       | 1            | 988.38          | 82.37     | 0.2%          | 164.99               | 13.75    | 0.2%  | 164.99                  | 13.75    | 0.2%  |
| Pools Interior Resurfacing      | 20,273.65   | 162.62   | 2.35%   | -    | -        | -    | 20,761.51               | 51,126.60    | 30,365.09    | 3            | 10,121.70       | 843.47    | 2.0%          | 1,689.62             | 140.80   | 2.0%  | 1,689.62                | 140.80   | 2.0%  |
| Roof Replacement, Mansard       | 17,151.57   | 207.12   | 2.99%   | -    | -        | -    | 17,772.93               | 135,843.75   | 118,070.82   | 3            | 39,356.94       | 3,279.75  | 7.9%          | 6,569.89             | 547.49   | 7.9%  | 6,569.89                | 547.49   | 7.9%  |
| Roof Replacement, Tar & Gravel  | 208,604.87  | 3,057.38 | 44.12%  | -    | -        | -    | 217,777.01              | 1,000,000.00 | 782,222.99   | 3            | 260,741.00      | 21,728.42 | 52.3%         | 43,525.74            | 3,627.15 | 52.3% | 43,525.74               | 3,627.15 | 52.3% |
| Seawall Restoration             | 64,323.07   | 449.13   | 6.48%   | -    | -        | -    | 65,670.46               | 362,250.00   | 296,579.54   | 15           | 19,771.97       | 1,647.66  | 4.0%          | 3,300.55             | 275.05   | 4.0%  | 3,300.55                | 275.05   | 4.0%  |
| Shuffleboard Courts Resurfacing | 489.07      | 0.03     | 0.00%   | -    | -        | -    | 489.16                  | 489.16       | 0.00         | 1            | 0.00            | 0.00      | 0.0%          | 0.00                 | 0.00     | 0.0%  | 0.00                    | 0.00     | 0.0%  |
| Solar Panels Replacement        | 4,218.15    | 81.80    | 1.18%   | -    | -        | -    | 4,463.55                | 33,831.00    | 29,367.45    | 7            | 4,195.35        | 349.61    | 0.8%          | 700.33               | 58.36    | 0.8%  | 700.33                  | 58.36    | 0.8%  |
| Tennis Courts Fencing & Gate    | 635.61      | 16.95    | 0.24%   | -    | -        | -    | 686.46                  | 13,036.80    | 12,350.34    | 17           | 726.49          | 60.54     | 0.1%          | 121.27               | 10.11    | 0.1%  | 121.27                  | 10.11    | 0.1%  |
| Tennis Courts Light Fixtures    | 205.28      | 0.00     | 0.00%   | -    | -        | -    | 205.28                  | 205.28       | 0.00         | 12           | 0.00            | 0.00      | 0.0%          | 0.00                 | 0.00     | 0.0%  | 0.00                    | 0.00     | 0.0%  |
| Tennis Court Resurfacing        | 396.78      | 133.11   | 1.92%   | -    | -        | -    | 796.11                  | 9,500.00     | 8,703.89     | 10           | 870.39          | 72.53     | 0.2%          | 145.29               | 12.11    | 0.2%  | 145.29                  | 12.11    | 0.2%  |
| Storm Damage Fund (Non-Recur)   | 2,241.38    | 421.42   | 6.08%   | -    | -        | -    | 3,505.64                | 50,000.00    | 46,494.36    | 3            | 15,498.12       | 1,291.51  | 3.1%          | 2,587.12             | 215.59   | 3.1%  | 2,587.12                | 215.59   | 3.1%  |
| Funds Borrowed from Reserves    | (35,262.87) | 0.00     | -       | -    | -        | -    | (35,262.87)             | 50,000.00    | 46,494.36    | 3            | 15,498.12       | 1,291.51  | 3.1%          | 0.00                 | 0.00     | 0.0%  | 0.00                    | 0.00     | 0.0%  |
| Asphalt Sealing/Rejuvenation    | 2,918.94    | 59.06    | 0.85%   | -    | -        | -    | 3,096.12                | 6,300.00     | 3,203.88     | 1            | 3,203.88        | 266.99    | 0.6%          | 534.83               | 44.57    | 0.6%  | 534.83                  | 44.57    | 0.6%  |
| Concrete Restoration Allowance  | 2,505.34    | 1,089.97 | 15.73%  | -    | -        | -    | 5,775.25                | 236,609.10   | 230,833.85   | 3            | 76,944.62       | 6,412.05  | 15.4%         | 12,844.44            | 1,070.37 | 15.4% | 12,844.44               | 1,070.37 | 15.4% |
| Total Reserve Funds             | 388,165.26  | 6,930.00 | -       | -    | -        | -    | 408,955.26              | 2,329,851.88 | 1,885,633.75 | 3            | 498,170.02      | 41,514.17 | 100%          | 83,160.00            | 6,930.00 | 100%  | 83,160.00               | 6,930.00 | 100%  |
| Remaining months in 2020        |             |          |         |      |          |      |                         |              |              |              |                 |           |               | 539.15 /unit/mo.     |          |       | 90.00 /unit/mo.         |          |       |
| 3                               |             |          |         |      |          |      |                         |              |              |              |                 |           |               |                      |          |       |                         |          |       |